



The Oetker Group

Key Indicators

	2020		2021		2022		% ¹
		in %		in %		in %	
NET SALES (IN EUR MILLION) CONTINUED OPERATIONS²	5,541	100.0	5,834	100.0	6,508	100.0	11.6
Of which by division							
Food	3,687	66.5	3,685	63.2	3,963	60.9	7.5
Beer and Nonalcoholic Beverages	1,625	29.3	1,621	27.8	1,858	28.5	14.6
Other Interests	229	4.1	527	9.0	687	10.6	30.3
Of which by region							
Germany	2,883	52.0	3,176	54.4	3,645	56.0	14.8
Rest of the EU ³	1,542	27.8	1,249	21.4	1,337	20.5	7.1
Rest of Europe ³	200	3.6	483	8.3	534	8.2	10.6
Rest of the world	917	16.5	926	15.9	991	15.2	7.0
<i>Discontinued operations⁴</i>	<i>1,789</i>	<i>–</i>	<i>1,580</i>	<i>–</i>	<i>–</i>	<i>–</i>	<i>–</i>
NET SALES CONSOLIDATED FINANCIAL STATEMENTS	7,330	–	7,413	–	6,508	100.0	–12.2
INVESTMENTS⁵ (IN EUR MILLION) CONTINUED OPERATIONS²	264	100.0	276	100.0	231	100.0	–16.3
Food	156	59.0	136	49.1	125	54.2	–7.6
Beer and Nonalcoholic Beverages	82	31.0	99	35.9	65	28.0	–34.7
Other Interests	26	9.9	42	15.1	41	17.8	–1.2
<i>Discontinued operations⁴</i>	<i>78</i>	<i>–</i>	<i>84</i>	<i>–</i>	<i>–</i>	<i>–</i>	<i>–</i>
INVESTMENTS⁴ CONSOLIDATED -FINANCIAL STATEMENTS	343	–	361	–	231	100.0	–35.9
EMPLOYEES (FULL-TIME EQUIVALENTS) CONTINUED OPERATIONS²	25,714	100.0	27,949	100.0	29,399	100.0	5.2
Food	16,526	64.3	16,933	60.6	16,924	57.6	–0.1
Beer and Nonalcoholic Beverages	6,311	24.5	6,169	22.1	6,122	20.8	–0.8
Other Interests	2,877	11.2	4,846	17.3	6,353	21.6	31.1
<i>Discontinued operations⁴</i>	<i>7,693</i>	<i>–</i>	<i>6,337</i>	<i>–</i>	<i>–</i>	<i>–</i>	<i>–</i>
EMPLOYEES CONSOLIDATED FINANCIAL STATEMENTS	33,407	–	34,285	–	29,399	100.0	–14.3

¹ Percentage change 2022/2021.

² Exclusively G5 companies (without G3 companies), see Note 4.

³ UK sales are reported in the Rest of Europe region as of 2021 (previously in the Rest of EU region).

⁴ With effect from November 2, 2021, the shareholders Dr. Alfred Oetker, Carl Ferdinand Oetker and Julia Johanna Oetker left Dr. August Oetker KG by way of a non-genuine real division and in return received from the Oetker Group companies in the Food, Sparkling Wine, Wine and Spirits and Other Interests divisions. These G3 companies are included in the consolidated financial statements of Dr. August Oetker KG until October 31, 2021, the date of deconsolidation.

For comparison purposes, the net sales, investments, and employees attributable to the deconsolidated companies in 2020 and 2021 are shown in a separate line for the discontinued operations.

⁵ Without first-time consolidations.

The percentages included in the group management report and the consolidated financial statements refer to the exact amounts, not the rounded

DR. AUGUST OETKER KG



amounts. Due to rounding, it is possible that individual numbers (€, %, etc.) do not add up exactly to the specified sum.