



Key Indicators 2016 – 2018

	2016	in %	2017	in %	2018	in %	Nominal Change 2017/2018 in %	Organic Change 2017/2018 in % ²
NET SALES BY DIVISION¹ (IN EUR MILLION)	11,704	100.0	11,601	100.0	7,140	100.0	-38.4	4.7
- Food	3,071	26.2	3,135	27.0	3,460	48.5	10.3	4.5
- Beer and Nonalcoholic Beverages	1,901	16.2	1,908	16.4	2,181	30.5	14.3	3.9
- Sparkling Wine, Wine and Spirits	502	4.3	523	4.5	816	11.4	56.1	5.3
- Shipping	5,624	48.1	5,398	46.5	-	-	-100.0	-100.0
- Other Interests	606	5.2	637	5.5	684	9.6	7.4	8.2
NET SALES BY REGION¹ (IN EUR MILLION)	11,704	100.0	11,601	100.0	7,140	100.0	-38.4	
Germany	3,894	33.3	3,874	33.4	3,757	52.6	-3.0	
Rest of the EU	2,663	22.8	2,799	24.1	2,169	30.4	-22.5	
Rest of Europe	580	5.0	573	4.9	276	3.9	-51.8	
Rest of the world	4,567	39.0	4,356	37.5	938	13.1	-78.5	
INVESTMENTS¹ (IN EUR MILLION) (without first-time consolidations)	405	100.0	558	100.0	350	100.0	-37.1	
- Food	182	45.1	198	35.5	191	54.5	-3.6	
- Beer and Nonalcoholic Beverages	84	20.8	99	17.8	90	25.7	-9.2	
- Sparkling Wine, Wine and Spirits	14	3.4	15	2.7	33	9.5	120.5	
- Shipping	77	18.9	217	38.9	-	-	-100.0	
- Other Interests	48	11.9	29	5.1	36	10.4	27.2	
EQUITY (IN EUR MILLION)	3,648		3,749		4,027		7.4	
Equity ratio (in %)	41.0		41.0		41.0			
BALANCE SHEET TOTAL (IN EUR MILLION)	8,896		9,143		9,822		7.4	
EMPLOYEES¹ (BY HEADCOUNT)	32,078	100.0	32,204	100.0	30,937	100.0	-3.9	
- Food	15,368	47.9	15,733	48.9	17,394	56.2	10.6	
- Beer and Nonalcoholic Beverages	5,986	18.7	6,066	18.8	7,989	25.8	31.7	
- Sparkling Wine, Wine and Spirits	1,922	6.0	1,934	6.0	2,701	8.7	39.7	
- Shipping	6,300	19.6	5,874	18.2	-	-	-100.0	
- Other Interests	2,503	7.8	2,597	8.1	2,853	9.2	9.9	

¹ In the 2017 financial year, the Shipping Division is included until November 30, 2017, the date of deconsolidation.

² Sales revenue adjusted for scope of consolidation and exchange rate effects.

The percentages included in the group management report and the consolidated financial statements refer to the exact amounts, not the rounded amounts. Due to rounding it is possible that individual numbers (€, %, etc.) do not add up exactly to the specified sum.